



**Sharat Goyal**  
CEO

### Impact Infracap

**I**mpact Infracap is well-positioned to navigate these challenges, leveraging our expertise to capitalize on emerging opportunities and drive India's infrastructure growth.

#### Q. Can you provide an overview of Impact Infracap and its primary focus areas within the infrastructure sector?

Impact Infracap is a pioneering infrastructure investment firm dedicated to creating investable opportunities in the Indian infrastructure sector. Our primary focus areas span a diverse range of sectors, including renewables, smart metering, power transmission, inland logistics, airports, data centers, and other sustainability-themed opportunities. With a proven track record of successful transactions across these sectors, Impact Infracap has established itself as a leader in the Indian infrastructure landscape. Our expertise extends to identifying and structuring complex deals, leveraging our deep understanding of the Indian market and regulatory framework. This diverse sectoral focus enables us to capitalize on emerging trends and opportunities, fostering sustainable growth and value creation.

#### Q. What key projects have Impact Infracap successfully executed or is currently involved in?

Impact Infracap has successfully executed and is currently involved in several high-profile projects, showcasing our expertise and commitment to infrastructure development. Notable examples include:

- Genus Power- GIC Smart Metering platform: A pioneering initiative in smart metering, transforming India's energy landscape.
- Axis Energy- Brookfield Renewable Parks platform: A significant investment in renewable energy, promoting sustainable power generation.

- AMP Capital-Sterlite Power Transmission JV: A strategic partnership enhancing India's power transmission infrastructure.
- Yantra-Packs Asset Pooling business: An innovative solution for efficient logistics management.

These projects demonstrate Impact Infracap's ability to collaborate with leading industry players, driving infrastructure growth and development.

#### Q. What are the upcoming projects or growth areas that Impact Infracap is currently exploring?

Impact Infracap is continually exploring new avenues for growth and investment. Our current focus areas include:

- Grid-connected Battery Storage: Enhancing energy storage capacity to support India's renewable energy ambitions.
- EV Mobility: Investing in electric vehicle infrastructure, driving sustainable transportation solutions.

These emerging sectors offer immense potential for growth, aligned with India's sustainable development goals. By leveraging our expertise and network, Impact Infracap aims to pioneer innovative solutions, fostering India's infrastructure evolution.

#### Q. Are there specific technologies or innovations that Impact Infracap focuses on to enhance project efficiency or sustainability?

Impact Infracap prioritizes project/ financial structuring, governance, and ESG considerations to ensure optimal value creation. We focus on:

- Innovative financial structures to attract investors and mitigate risks.

- Robust governance frameworks to ensure transparency and accountability.
- ESG considerations to minimize environmental impact and promote social responsibility.

By integrating these aspects, Impact Infracap enhances project efficiency, sustainability, and long-term value creation.

#### Q. From your perspective, what are the current trends and challenges in the infrastructure investment landscape in India?

India's infrastructure sector is witnessing unprecedented growth, with global investors showing keen interest. Key factors driving this trend include:

- INVITs (Infrastructure Investment Trusts): Providing a viable funding mechanism.
- National Monetisation Pipeline: Unlocking asset value through privatization.
- Policy support: Encouraging investment through favorable regulations.

However, sustained policy progress is crucial to maintaining investor interest. Challenges include:

- Regulatory stability and consistency.
- Land acquisition and permitting complexities.
- Environmental and social impact considerations.

Impact Infracap is well-positioned to navigate these challenges, leveraging our expertise to capitalize on emerging opportunities and drive India's infrastructure growth. ●●●